A Mitsubishi Estate Logistics REIT Investment Corporation

Fiscal Period Ended August 31, 2019

Asset Management Company: A MITSUBISHI JISHO INVESTMENT ADVISORS, INC. https://mel-reit.co.jp/en/

October 18, 2019

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Achieved AUM of over 100 bn yen through HYBRID external growth

- Acquired five properties for 30.5 bn yen through 2nd follow-on offering
- Achieved attractive 8.0% stabilized DPU growth and 3.5% NAV per unit growth

Increased DPU through HYBRID internal growth

- Maintained high occupancy of 99.9% and achieved rent growth for 3 consecutive periods
- Realized internal growth through unique measures over than rent revision

Further strengthened financial stability backed by high credibility

- Extended maturities and reduced debt cost through debt financing
- Added two new banks, The Shinkumi Federation Bank and The 77 Bank and diversified lenders

Initiatives for ESG

- Received "Green Star" in the 2019 GRESB Real Estate Assessment
- MEL was the only J-REIT to receive "4 Star" rating among the 6 J-REITs that participated for the first time

Financial Results for the Fiscal Period Ended Aug. 2019 (6th)

■ Achieved stable DPU growth of 5,524 yen (+32 yen vs. forecast)

Progress of Management Policy based on "Three Pillars"



1. Overview of 2nd Follow-on Offering and New Acquisition



Overview of 2nd Follow-on Offering and 5 New Properties (1)

Offering Summary

Transaction	Domestic Public Offering (with Extraordinary Report)
Launch date	Sept. 19, 2019
Pricing date	Sept. 30, 2019
Issue price	335,887 yen per unit
Total amount issued	20,153 mn yen

Overview of 5 new properties



96.3%

13.0 years



Note : Data at the time of 2nd follow-on offering.

Overview of 2nd Follow-on Offering and 5 New Properties (2)

Asset Management Company (MJIA)-sourced properties





Acquisition price	2,483 mn yen	Location	Nishinomiya, Hyogo
Appraisal value	2,630 mn yen	Total floor area	13,903m²
Appraisal NOI yield	5.7%	Main tenant	F-LINE Co., Ltd.



Note : Data at the time of 2nd follow-on offering.

Stabilized DPU **Asset Size** (yen) (bn yen) 5,933 113.7 **Achieved over** 120 Property 6,000 +8.0%100bn ven tax expensed +36.7% 5,800 100 83.2 5,492 5,600 80 5,400 5,200 60 Pre-Offering Pre-Acquisition Post-Offering Post-Acquisitions 2019/2 (5th FP) Forecasted 2020/8 (8th FP) 2019/2 (5th FP) (as of Oct. 9, 2019) NAV per Unit LTV (yen) 279,523 280,000 Pre-Offering Post-Offering +3.5%2019/2 (5th FP) 2020/8 (8th FP) 275,000 **Forecasted LTV** LTV 270,016 270,000 27.0% 29.4% 265,000 260,000 Post-Offering (Forecast) Pre-Offering 2019/2 (5th FP)

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Note : Data at the time of 2nd follow-on offering except for LTV which is calculated based on the borrowings obtained on Oct. 9, 2019

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Accretion and Effect through Offering and Acquisitions

2. Financial Results and Forecasts



Financial Results for the Fiscal Period Ended August 2019

Operating Results (mn yen)	FP Ended Feb. 2019 Actual (5th FP) (A)	FP Ended Aug. 2019 Actual (6th FP) (B)	Difference (B)-(A)	FP Ended Aug. 2019 Forecast (As of Apr. 15, 2019)(6th FP)
Operating Revenues	2,493	2,530	+36	2,532
Operating Rental Revenues	2,493	2,530	+36	2,532
Operating Rental Expenses (excluding depreciation)	455	472	+16	478
NOI	2,038	2,058	+20	2,053
Depreciation	484	487	+2	487
Operating Income	1,267	1,253	(13)	1,250
Ordinary Income	1,171	1,212	+41	1,205
Net Income	1,170	1,211	+41	1,204
Distributions Per Unit (yen)				
Distributions Per Unit (including SCD)	5,492	5,524	+32	5,492
Distributions Per Unit (excluding SCD)	4,763	4,930	+167	4,898
Surplus Cash Distributions (SCD) Per Unit	729	594	(135)	594
Number of investment units issued and outstanding (units)	245,815	245,815	±0	245,815
Other Statistics				
AFFO (mn yen)	1,611	1,647	356	1,611
AFFO Payout ratio	83.8%	82.4%	(1.4)%	83.8%
LTV	27.0%	27.0%	±0%	27.0%
NAV Per Unit (yen)	270,016	275,236	(5,220)	-
Average Occupancy	99.9%	99.9%	±0%	99.9%

Main Factors of Variance 5th FP Actual vs. 6th FP Actual

(Operating Revenues) (+36 mn yen) • No temporary decrease in rental revenues +32 mn yen • 2 properties acquired in 5th FP fully contributed to operating revenue +3.6 mn yen (Operating expenses) (+50 mn yen) • Property tax expensed for 2 properties acquired in 5th FP +31 mn yen • Increase in AM fee due to 2 properties acquired in 5th FP +19 mn yen • Decrease property tax due to review in asset valuation (1.7) mn yen (Non-operating revenues) (+25 mn yen) Received insurance payment from typhoon damages (5th FP 30 mn yen→6th FP 41 mn yen) +11mn yen • Refund of property tax due to review in asset valuation +13 mn yen ((29) mn yen) ((29) mn yen) • No investment units issuance cost (31) mn yen Repair cost incurred by typhoon damage (5th FP 29 mn yen \rightarrow 6th FP 31 mn yen)

+2 mn yen

Forecasts for the Fiscal Periods Ending February and August 2020

Operating Results (mn yen)	FP Ended Aug. 2019 Actual (6th FP) (A)	FP Ended Feb. 2020 Forecast (7th FP) (B)	Difference (B)–(A)	(Reference) FP Ended Aug. 2020 Forecast (8th FP)
Operating Revenues	2,530	3,213	+682	3,349
Operating Rental Revenues	2,530	3,213	+682	3,349
Operating Rental Expenses (excluding depreciation)	472	516	+44	601
NOI	2,058	2,696	+638	2,747
Depreciation	487	587	+100	610
Operating Income	1,253	1,743	+489	1,716
Ordinary Income	1,212	1,610	+397	1,632
Net Income	1,211	1,609	+397	1,631
Distributions Per Unit (yen)				
Distributions Per Unit (including SCD)	5,524	5,839	+315	5,933
Distributions Per Unit (excluding SCD)	4,930	5,263	+333	5,334
Surplus Cash Distributions (SCD) Per Unit	594	576	(18)	599
Number of investment units issued and outstanding (units)	245,815	305,815	+60,000	305,815
Other Statistics				
AFFO (mn yen)	1,647	2,131	+484	2,215
AFFO payout ratio	82.4%	83.8%	+1.4%	81.9%
LTV	27.0%	30.1%	+3.1%	29.4%
Average Occupancy	99.9%	99.9%	±0%	99.9%

Ma	ain Factors	of Vari	ance
6th FP	Actual vs.	7th FP	Forecast

《Operating Revenues》 (+682 mn yen)

• Increase in rent from acquisition of 5 new properties +681 mn yen

«Operating expenses» (+193 mn yen)

- Increase in rental expenses (excluding depreciation) from acquisition of 5 new properties
 +44 mn yen
- Increase in depreciation from acquisition of 5 new properties $$\pm100\ {\rm mn}$ yer}$
- Increase in AM fee from acquisition +40 mn yen
- Increase in other general and administrative expenses from acquisition +9 mn yen

《Non-operating revenues》 ((55) mn yen)

 No insurance payment from typhoon damages and no refund in property tax due to review in asset valuation (55) mn yen

《Non-operating expenses》 (+35 mn yen)

Increase in interest expenses for new borrowings	+23 mn yen
Incur investment unit issuance cost	+49 mn yen
No repair cost incurred by typhoon damage	(31) mn yen

Main Factors of Variance 7th FP Forecast vs. 8th FP Forecast

_	«Operating Revenues» (+136 mn yen)	
	Increase in rent from existing properties	+ 3 mn yen
	 5 new properties fully contributed to operating revenue 	+133 mn yen
-	«Operating expenses» (+162 mn yen)	
-	Property tax expensed for 5 new properties	+98 mn yen
_	Increase in AM fee from acquisition	+41 mn yen
	Depreciation fully expensed on 5 new properties	+23 mn yen
	《Non-operating expenses》 ((47) mn yen)	
	No investment unit issuance cost	(49) mn yen

3. Growth Strategy



Stable Growth Strategy with Hybrid Model "Developer x Real Estate Asset Manager"



External Growth Strategy



Note : As of Oct. 18, 2019

Portfolio of MEL and Pipelines



* Tentative name

Note : As of Oct. 18, 2019.

Rent Revision (Based on leased area of warehouse)





Fixed-term lease ratio 100.0%

Weighted average remaining expiry



Lease Agreement Expiration Schedule Lease agreements that expired Rent ratio (m²) 90,000 80,000 70,000 60,000 50,000 40,000 30,000 20,000 10,000 0 2020/2 2021/2 2022/2 2023/2 2024/2 2025/2 2026/2 2027/2 2028/2 2029/2 (2038/8) 2047/8 2020/8 2021/8 2022/8 2023/8 2024/8 2025/8 2026/8 2027/8 2028/8 2029/8

Tenant Diversification

(%)

20

18

16

14

12

10

8

6

4

2



IHI Infrastructure Systems

MITAKA SOKO

Sun City Building

Honda Logicom

Mitsubishi Estate

Fukuoka Logistic System

Company A (communications)

Note : As of Aug. 31, 2019. Includes the 5 properties acquired in the 7th FP.



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- Leasing capability utilizing corporate customer relations and customer network
- Utilization of MEC Group's know-how in the leasing business

Leasing Support utilizing MEC's Corporate Customer Relations

MEL will aim to establish business relationships with logistics service providers and shippers and achieve steady internal growth by understanding the needs of the market and utilizing the corporate customer relations that MEC has built in its office and commercial facility businesses operated primarily in the Marunouchi area (Tokyo) through the Tenant Relation Support (TRS) consignment contract.

Attracting existing tenants in office buildings managed by the Mitsubishi Estate Group

Logicross Fukuoka Hisayama



Attracted the current tenant of the office building managed by MEC as a new tenant of Logicross Fukuoka Hisayama by capturing the tenant's needs for a logistics facility. This was attained due to MEC group's broad-ranging corporate customer relations and achieved rent increases.

Leased Area: Approx. 7,700m Rent Growth : +4.9%

Attracting retailers and wholesalers in the Tokyo Distribution $\ensuremath{\mathsf{Center}}$

Logicross Nagoya Kasadera



Attracted a tenant of Tokyo Ryutsu Center Inc. (TRC), a wholesaler and retailer of liquors and foods, as a tenant of Logicross Nagoya Kasadera, capturing the tenant's needs for establishing a new logistics base that covers the Chubu area.

Leased Area: Approx. 3,000m

Å MITSUBISHI JISHO INVESTMENT ADVISORS,INC.

- Competitive real estate fund management capability
- Proven track record in a variety of asset types and investment schemes in investment and asset management

Realize Internal Growth through Initiatives other than Rent Revisions

Improvement by switching to LED based on Green Lease contract

Overview

- Installed LED lighting at cost to MEL
- Received part of the reduction in electricity bills and maintenance costs to be borne by tenant as Green Lease fee

Effects

- MEL's income will increase by approx. 1.9 mn yen per term due to the receipt of Green Lease fee
- Tenants' electricity bills are reduced substantially
- The latest dimming functions capable of adjusting grouping and brightness improved tenants' convenience

Review of contract with electricity supplier (Logicross Fukuoka Hisayama, MJ Logipark Fukuoka 1)

Overview

- Reviewed the contract with electricity suppliers and changed the supplier for two properties
- The contract will be reviewed periodically

Review asset evaluation of the properties (MJ Logipark Funabashi 1, LOGIPORT Sagamihara)

Overview

- Review asset evaluation of the properties held
- Negotiation with relevant government office regarding difference from evaluation amount, if any

Effects

Saved tenants' electricity bills and improved their satisfaction

Effects

- Decreased property tax for two properties (approx. 1.7 mn yen per fiscal period)
- Refund of property tax due to review in asset evaluation (approx. 12 mn yen in 6th FP)
- Negotiation is underway for other properties

Financial Strategy

Financial Highlights Reduction in Debt Cost After borrowings At the end of 6th FP (excluding Average remaining debt duration/ Average debt cost / Fixed interest rate short-term debt) Long-term debt ratio Average remaining debt duration Average debt cost debt ratio excluding short-term debt excluding short-term debt Average 0.39% 0.47% 5.8years/6.1years 0.38%/0.39% debt cost 94.4% 94.4% Average 6.1_{years} remaining 4./year Forecasted LTV Debt capacity Debt capacity debt duration Credit rating (JCR) (2020/8 FP) (up to 40%) (up to 50%) AA- (Stable) 79.4% 27.0_{04} 29.4% Approx. **48** bn yen LTV ven

Our Lenders



Debt Maturity Schedule



Note : As of Oct. 9, 2019. Excludes the third-party allotment loan of 900 mn yen.

Initiatives for ESG

GRESB Survey

- Participated in the 2019 GRESB Real Estate Assessment for the first time
- Awarded the prestigious "Green Star" rating and received "4 Star" rating, the second highest rating out of five
- MEL was the only J-REIT to receive "4 Star" rating among the 6 J-REITs that participated for the first time



Environment

Energy saving initiatives



Insulated sandwich panels for exterior walls



Installation of motion-detection sensors



Enhanced greenery



Improvement by switching to LED based on Green Lease contract

Social

Proactive participation in CSR activities



Clean up activity after Atsugi Ayu Firework Festival volunteer work near MJ Logipark Atsugi 1



Free beverage service for tenants at LOGIPORT Sagamihara

■ Use of renewable energy



Insulated solar panels



BCP initiatives

Installation of private power generators



Seismic isolators

Governance

- Introduced asset management fee fully linked to unit price performance
- Continual same-boat investment in MEL by MEC, a sponsor

Mid-to Long-Term Growth Strategy

Asset size target and transition of DPU



4. Mitsubishi Estate's Logistics Facilities Business



Features of MEC Group's Logistics Facility Business

	Land Acquisition	1	Development	Operation & Management
Diversified business portfolio as a comprehensive RE developer	Obtain a variety o land information		Manage development cost	
Tenant solicitation approach unique to comprehensive RE developer	Consolidate plots of lan multiple landowne			Walk around logistics facilities to identify tenants' needs
Corporate customer relations	Collect land informat through relations	ion		Group-wide leasing
Customer network supported by branches	Explore land information	on site		Explore tenants' needs at various locations
Joint project	Capture needs of office to	enants, et	c. for logistics facility developme	ent
Strengthening of value chain through in-house PM	Reflect tenants' needs in acquisition	n land	Understand tenants' needs for faci specifications	cility Understand tenants' usage needs
Collaboration with TRC	Capture information from t managed facilities			Utilize relations with tenants of managed facilities
1 Obtain a variety of land information		2 Unders	tand tenants' needs for facility specs	3 Explore tenants' needs at various location
development lands through compl land consolidation of owne	s ability to respond to plex schemes for ership interest swaps highly rated	use	aborative project making full of relation with office tenant in naru area	Use the regional network mainly in the areas where MEC's head office and branches are located to achieve tenant leasing activities
	oss Hasuda tive name)		PORT Kawasaki Bay	Logicross Kobe Sanda

Partnership with TRC

Outsourcing Operation and Management to TRC



Overview of Tokyo Ryutsu Center (TRC)

- Established in 1967 to operate large distribution facilities that take a critical role for streamlining logistics in the Tokyo Metropolitan area, and became a consolidated subsidiary of MEC.
- Rebuilt Logistics Building, B-wing as the first in-premise re-development project (completed in June, 2017, with floor area of 171,300m²). MEC entered "Project Management Support consignment contract" associated with rebuilding.





 Promoting the accumulation of know-how through personnel exchange

(Land)

5. Appendix



Portfolio Overview



Note: As of Aug. 31, 2019 except for properties acquired in 7th FP are as of June 30, 2019.

Portfolio Data



Portfolio Details

	Property Name	Location	Acquisition Price (mn yen)	Total Floor Area (m ²)	Appraisal NOI yield (%)	Occupancy Rate (%)	Property Age (years)	Property Type
	Logicross Fukuoka Hisayama	Kasuya, Fukuoka	5,770	36,082	5.2	100.0	4.9	Multi
	Logicross Atsugi	Atsugi, Kanagawa	8,440	29,895	4.5	100.0	2.5	Multi
	Logicross Kobe Sanda	Kobe, Hyogo	3,900	12,879	5.1	100.0	2.2	BTS
Properties	LOGIPORT Sagamihara (Beneficiary interest 49%)	Sagamihara, Kanagawa	21,364	200,252 (98,123)	4.7	99.7	6.0	Multi
Held as of the end of	LOGIPORT Hashimoto (Beneficiary interest 45%)	Sagamihara, Kanagawa	18,200	145,809 (65,614)	4.4	100.0	4.6	Multi
6th FP (Note 2)	MJ Logipark Funabashi 1	Funabashi, Chiba	5,400	18,262	6.5	100.0	29.8	Multi
(MJ Logipark Atsugi 1	Atsugi, Kanagawa	6,653	27,836	4.6	100.0	6.1	Multi
	MJ Logipark Kazo 1	Kazo, Saitama	1,272	7,602	5.7	100.0	13.5	Multi
	MJ Logipark Osaka 1	Osaka, Osaka	6,090	39,157	5.0	100.0	11.9	Multi
	MJ Logipark Fukuoka 1	Kasuya, Fukuoka	6,130	39,797	5.3	100.0	11.9	Multi
	Sub total / Average		83,219	557,575 (375,251)	4.9	99.9	7.6	-
	MJ Logipark Tsuchiura 1	Tsuchiura, Ibaraki	3,133	15,485	5.3	100.0	4.8	BTS
Properties Acquired in	LOGIPORT Osaka Taisho (Beneficiary interest 20%)	Osaka, Osaka	5,682	117,045 (23,409)	4.6	99.9	1.5	Multi
the 7th FP	MJ Logipark Nishinomiya 1	Hyogo, Osaka	2,483	13,903	5.7	100.0	28.5	BTS
(Note 2)	MJ Logipark Kasugai 1	Kasugai, Aichi	13,670	58,236	4.8	100.0	2.6	Multi
	MJ Industrial Park Sakai (Land)	Sakai, Osaka	5,600	-	3.8	100.0	-	Land
	Sub total / Average		30,568	204,669 (111,033)	4.7	100.0	5.2	-
	Total / Average		113,787	762,245 (486,285)	4.8	99.9	7.1	-

Note 1: "Total Floor Area" of LOGIPORT Sagamihara, LOGIPORT Hashimoto and LOGIPORT Osaka Taisho are shown with the values corresponding to each co-ownership interest (49%,45% and 20%, respectively). The figure in parentheses in the "Sub-total (Total) / Average" column is the sum of total floor area of properties calculated based on the values corresponding to each co-ownership interest ratio. Note 2: As of Aug. 31, 2019 except for the "Appraisal NOI yield" for the Properties Acquired in the 7th FP which are as of June 30, 2019.

Summary of Latest Appraisals

										(Units: N	lillions of yen)
	Property Name	Acquisition Date	Acquisition Price	isition Book Value (Ended Aug. 31, at end of 2019) (Note 1)	of 2019) (Note 1) 2019) (Note 2)		ence	Unrealized Gain			
		Date	- The	6th FP	Appraisal value	Direct cap rate	Appraisal value	Direct cap rate	Appraisal value	Direct cap rate	Gain
	Logicross Fukuoka Hisayama	Sept. 2017	5,770	5,683	6,110	4.8%	6,070	4.8%	+40	±0.0%	426
	Logicross Atsugi	Sept. 2018	8,440	8,485	8,780	4.3%	8,740	4.3%	+40	±0.0%	294
	Logicross Kobe Sanda	Sept. 2018	3,900	3,923	4,100	4.7%	4,050	4.7%	+50	±0.0%	176
Properties	LOGIPORT Sagamihara (Beneficiary interest 49%)	Sept. 2017	21,364	21,175	23,300	4.2%	22,800	4.3%	+500	(0.1)%	2,124
Held as of the end of	LOGIPORT Hashimoto (Beneficiary interest 45%)	Sept. 2017	18,200	18,071	19,305	4.1%	19,080	4.1%	+225	±0.0%	1,233
6th FP	MJ Logipark Funabashi 1	Sept. 2016	5,400	5,294	6,440	5.0%	6,440	5.0%	± 0	±0.0%	1,145
	MJ Logipark Atsugi 1	Sept. 2017	6,653	6,606	6,910	4.3%	6,910	4.3%	± 0	±0.0%	303
	MJ Logipark Kazo 1	Sept. 2017	1,272	1,272	1,370	5.1%	1,370	5.1%	± 0	±0.0%	97
	MJ Logipark Osaka 1	Sept. 2017	6,090	6,035	6,670	4.4%	6,520	4.5%	+150	(0.1)%	634
	MJ Logipark Fukuoka 1	Sept. 2017	6,130	6,000	6,390	4.8%	6,390	4.8%	± 0	±0.0%	389
	Sub total		83,219	82,550	89,375	-	88,370	-	+1,005	-	-
	MJ Logipark Tsuchiura 1	Sept. 2019	3,133	-	3,420	4.8%	-	-	-	-	-
Properties	LOGIPORT Osaka Taisho (Beneficiary interest 20%)	Oct. 2019	5,682	-	6,020	4.2%	-	-	-	-	-
Acquired in	MJ Logipark Nishinomiya 1	Oct. 2019	2,483	-	2,630	4.8%	-	-	-	-	-
the 7th FP	MJ Logipark Kasugai 1	Oct. 2019	13,670	-	13,900	4.5%	-	-	-	-	-
	MJ Industrial Park Sakai (Land)	Oct. 2019	5,600	-	5,780	3.7%	-	-	-	-	-
	Sub total		30,568	-	31,750	-	-	-	-	-	-
	Total		113,787	-	121,125	-	-	-	-	-	-

Note 1: As of Aug. 31, 2019 for the Properties held as of the 6th FP, and as of June 30, 2019 for the Properties acquired in the 7th FP. Note 2: As of Feb. 28, 2019 for Appraisal value and Direct cap rate at end of 5th FP.

Statement of Income and Balance Sheet

Statement of Income	Unit : Thousands of yen)
Item	Actual
Operating revenues	2,530,386
Operating rental revenues	2,399,157
Other rental revenues	131,229
Operating expenses	1,276,463
Expenses related to property rental business	959,140
Asset management fee	209,632
Asset custody fee	850
Administrative service fee	19,278
Director's compensations	2,400
Commission paid	57,014
Other operating expenses	28,147
Operating income	1,253,922
Non-operating income	55,255
Interest income	25
Other non-operating income	55,230
Non-operating expenses	96,427
Interest expenses	49,662
Borrowing related expenses	8,915
Amortization of organization expenses	6,047
Other non-operating expenses	31,801
Ordinary income	1,212,751
Income before income taxes	1,212,751
Net income	1,211,868
Unappropriated retained earnings	1,211,916

Balance Sheet (Unit : Thousands of ye		
Item	Actual	
Current assets	5,856,848	
Cash and deposits	2,627,266	
Cash and deposits in trust	3,196,426	
Other current assets	33,155	
Non-current assets	82,578,642	
Property and equipment	82,550,517	
Intangible assets	6,626	
Investments and other assets	21,498	
Deferred assets	22,175	
Total assets	88,457,666	

Current liabilities	4,947,542
Operating accounts payable	97,523
Long-term loans payable due within one year	4,000,000
Accrued expenses	286,273
Advances received	405,806
Other current liabilities	157,939
Non-current liabilities	21,465,562
Long-term loans payable	19,924,000
Tenant leasehold and security deposits in trust	1,541,562
Total liabilities	26,413,105
Total unitholders' equity	62,044,560
Unitholders' capital, net	60,832,644
Surplus	1,211,916
Total net assets	62,044,560
Total liabilities and net assets	88,457,666

Debt

Cate	egory	Lenders	Balance (mn yen)	Interest Rate	Borrowing Date	Repayment Date	Collateral	
		MUFG Bank	200					
Short- term	Floating rate	Shinkin Central Bank	750	Base rate (JBA 1-month JPY	Oct. 9, 2019	Oct. 9, 2020		
		Mizuho Bank	900	TIBOR)+0.07000%				
		Mizuho Bank	1,100	11201()1010700070				
		Mizuho Bank	720	0.32630%		Sept. 14, 2021		
		Development Bank of Japan	1,491	0.5205070		Sept. 14, 2021		
		MUFG Bank	430	0.35750%		Sept. 14, 2022		
		Sumitomo Mitsui Banking Corporation	2,050	0.5575070		Sept. 14, 2022		
		MUFG Bank	1,760					
		Mizuho Bank	1,330	0.39130%		Sept. 14, 2023		
		The Bank of Fukuoka	450		Sept. 14, 2017			
		The Bank of Fukuoka	900	0.42880%		Sept. 14, 2024		
		MUFG Bank	620	0.46750%		Sept. 14, 2025	Unsecured,	
		MUFG Bank	710	0.50750%		Sept. 14, 2026		
		MUFG Bank	2,680			Sept. 14, 2027		
		Sumitomo Mitsui Banking Corporation	880	0.55000%				
		Mizuho Bank	880				Unguaranteed	
Long-	Fixed	Sumitomo Mitsui Banking Corporation	830	0.24000%		Sept. 14, 2022		
term	rate	The Norinchukin Bank	800	0.39500%	Sept. 14, 2018	Sept. 14, 2025		
		Shinsei Bank	500	0.45380%		Sept. 14, 2026		
		Mizuho Bank	830		– Sept. 14, 2018			
		The Bank of Fukuoka	807	0.57500%		Sept. 14, 2028		
		Shinkin Central Bank	1,256					
		Sumitomo Mitsui Banking Corporation	3,000	0.25000%	Sept. 2, 2019	Sept. 2, 2023		
			MUFG Bank	4,000	0.49000%	Sept. 30, 2019	Sept. 30, 2029	
		The Norinchukin Bank	1,250	0.18000%		Oct. 9, 2024		
		The Shinkumi Federation Bank	1,250			000. 9, 2024		
		MUFG Bank	200	0.21600%	Oct. 9, 2019	Oct. 9, 2025		
		Mizuho Bank	2,400	0.26000%		Oct. 9, 2026		
		The 77 Bank	400	0.20000%		000. 9, 2020		
		Shinsei Bank	1,250	0.24000%		Oct. 9, 2027		
		The Bank of Fukuoka	750	0.42000%		Oct. 10, 2028		
	2-+ 0 2010	Total	37,374	-	-	-	-	

Note : As of Oct. 9, 2019

E-commerce Market Size



Source: Data compiled by the Asset Management Company based on data from "Establishment of infrastructure for data malignant society in Japan (FY2018 E-Commerce Market Survey)" (May 2019) by the Ministry of Economy, Trade and Industry

Note: "Sales of E-commerce " in the above figure is an estimate of the transaction amount on the Internet at B to C (between enterprises and consumers), and the figure to be estimated is the sum of transaction amount through the Internet among all goods and services in personal consumption. It is broadly classified into the fields of sales merchandising, service and digital, and market estimate value is calculated for each and totaled.

E-commerce Rate



Source: Data created by the Asset Management Company based on data from Ministry of Economy, Trade and Industry (Japan), Office for National Statistics (UK) and U.S. Census Bureau (USA)

3 PL Market Size



Source: Data created by the Asset Management Company based on "Monthly Logistics Business Sept. 2019" Note: Each FY refers to a period commencing on April 1 and ending on March 31 of the following year It does not coincide with the FP of MEL.

Retail Market Size

(100 bn yen)



(March 2019) by the Ministry of Economy, Trade and Industry and "Establishment of infrastructure for data malignant society in Japan (FY 2018 E-Commerce Market Survey)" (May 2019) by the Ministry of Economy, Trade and Industry



Nagoya Metropolitan Area

Tokyo Metropolitan Area



Osaka Metropolitan Area



Kyushu Area



Source : CBRE K.K.

Notes:

1. In the above figures, "Tokyo Metropolitan Area" refers to Tokyo, Chiba, Saitama, Kanagawa and Ibaraki prefectures, "Osaka Metropolitan Area" refers to Osaka and Hyogo prefectures, "Nagoya Area" refers to Aichi prefecture and "Kyushu Area" refers to Fukuoka and Saga prefectures.

2. "New Supply" refers to total leasable floor area of newly constructed leasable logistics facilities and "New Demand" refers to change in occupied floor area. Change in occupied floor area is calculated by subtracting tenant withdrawal floor area from floor area under new agreements.

Unitholders Composition

Breakdown by Units (As of Aug. 31, 2019)



Breakdown by Unitholders (As of Aug. 31, 2019)



Same-boat Investment by MEC (As of Oct. 18, 2019)

Investment in MEL by MEC

Major Unitholders (As of Aug. 31, 2019)

	Number of Units	Ratio
Japan Trustee Services Bank, Ltd. (Trust Account)	32,372	13.16%
The Master Trust Bank of Japan, Ltd. (Trust Account)	28,251	11.49%
Mitsubishi Estate Co., Ltd.	10,000	4.06%
Trust and Custody Services Bank, Ltd. (Securities Investment Trust Account)	8,832	3.59%
The Nomura Trust and Banking Company, Ltd. (Trust Account)	7,132	2.90%
Tokyo Century Corporation	6,069	2.46%
The Chugoku Bank, Limited	5,372	2.18%
The Shinkumi Federation Bank	4,806	1.95%
The Iyo Bank, Ltd.	3,652	1.48%
The Hyakujushi Bank, Ltd	3,500	1.42%
Total	109,986	44.74%

Approx. 4.1%

MEL's Asset Management Fee Structure

Asset management fee I (AUM-linked)	Total assets as of the end of previous period x 0.2% (upper limit)
Asset management fee II (Real estate profit-linked)	Adjusted NOI x 5.0% (upper limit)
Asset management fee II (Unitholder interest-linked)	Adjusted net income before tax x net income before tax per unit x 0.001% (upper limit) "Investment unit price-linked management fee" Performance against TSE REIT Index ((a) – (b)) x market capitalization (for fiscal period of each term) x 0.1% (upper limit) (a) : Fluctuations in MEL's investment unit price (incl. dividends) (b) : Fluctuations in the TSE REIT Index (incl. dividends)

First J-REIT to Introduce Asset Management Fee Fully Linked to Unit Price Performance

Strengthen the alignment between asset management company and unitholder interest by giving incentives to asset management company for improving unitholders' value. Align both parties interest by introducing an asset management fee reflecting above performance.



Calculation	Reference date	Reference date	DPU to
Period	(Previous period)	(Present period)	include
FP Ending	Last business day	Last business day	FP Ending
Feb. 2020	of Mar. 2019	of Sept. 2019	Aug. 2019
FP Ending	Last business day	Last business day	FP Ending
Aug. 2020	of Sept. 2019	of Mar. 2020	Feb. 2020

For the period ending February 2020

<Example>

- Closing price of MEL's investment unit as of Mar. 29, 2019 : 262,100 yen
- TSE REIT Index (incl. dividends) as of Mar. 29, 2019 : 3,851.10pt
- Closing price of MEL's investment unit as of Sept. 30, 2019 : 344,500 yen
- TSE REIT Index (incl. dividends) as of Sept. 30, 2019 : 4,477.77 pt

(a) = (344,500 yen -262,100 yen +5,524 yen) / 262,100 yen (b) = (4,477.77 pt - 3,851.10pt) / 3,851.10pt

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